BIG TRIBUTE IN

Total From January 1 to June 1

Amounts to \$4258.35-

Many Che-fa Cases

Fines of \$3292 were collected in po-

lice ccurt from convicted gamblers

during the five and a half months

from January 1 to June 15, according

to statistics compiled by the police

department. Ball forfeitures during

the same period totaled \$770, and costs

assessed were \$226.35, making a grand

total of \$4258,65 of which gamblers in

the city were mulcted during less

The police fight against che-fa gam-

bling resulted in 129 arrests from Jan-

uary 1 to July 2, 49 being charged

with assisting and maintaining the

lotteries and 80 being charged with

having tickets in their possession.

Fines and costs in these cases amount-

The following police report on che-fa

and 7-11 gambling is of interest in

connection with the present fight

against games of chance in Honolulu:

Arrests-Assisting and maintaining,

Disposition-Cases pending, 8; sus-

49; tickets in possession, 80; total, 129.

pended sentence, 6; nolle prosequi, 11;

stricken, 2; dismissed, 10; convicted,

Fines\$2,847,00

Costs 51.30

Gambling-7-11 (Craps)-June 14 to

Disposition-Suspended sentence, 1;

fined, 8; bail forfeted, 19; total, 28.

Fines \$ 41.70

Costs 7.00

[Associated Press by Federal Wireless]

is announced that the next building

program of the navy department will

include estimates for the construction

of double the number of submarines

for which Congress consented to make

appropriations at the last session.

Recommendations to be made in Sep-

tember will request authority to ask

tenders on 30 and possibly more sub-

It is understood that Secretary Dan-

WASHINGTON, D. C., July 10 .- It

Che-fa-January 1 to July 2, 1915.

than half a year.

ed to \$2898.30.

92; total, 129.

June 30, 1915.

Arrests-28

FINES TO CITY

The best work in the world is done by men

who are not quite well.-Ohiver Wendell

BERLIN'S ANSWER JUSTIFIES SUBMARINES

TEUTONS STAND BY POLICY ON SEAS AND REFUSE TO ACCEDE TO WILSON'S DEMAND FOR SAFETY OF PASSENGERS ON UNARMED MERCHAN

Official Reply to U. S. Note Says British Tactics are to Blame

SHIPS WITH WAR CARGOES MUST TAKE THEIR CHANCE

Welcome Cooperation of U.S. to Maintain Freedom of High Seas dom or

[Associated Press by Pederal Wireless] BERLIN, Germany, July 10 .- Germany's reply to President Wilson's second Lusitania note is a justification of submarine warfare against merchantmen, as practised by Germany, id a defense of the sinking of the usitania.

The text of the reply as delivered vesterday to Ambassador Gerard for transmission to Washington, reiterates that everything will be done to insure the safe passage through the war zone of American ships and American passengers on neutral ships, but it is eloquently silent as to the chief contention of President Wilson: namely, that the government of the United States cannot recognize the authority of any power to abridge the rights of Americans to travel on any

late of the American note, that un- tions may be adopted by the signa- she would float, after having been torwhether they carry contraband, mu many will welcome with gratitude and expectation.

nitions of war or whatnot, the impersatisfaction the joint assistance of "Had the Lusitania been spared, the al German government flatly dis- America.

disturbed. In so doing Germany will assume the good faith of America that they do not carry contraband. It is stipulated, however, that the dates of their departure and expected arrival at their destinations must be commuicated, when they sail, to the Ger-an admiralty, and that they shall be estinctively marked.



HERMANNS SOEHNE.

Work in Second Degree; 7:30

SATURDAY-

Versammiungen in Knights of Pythias Hall. Montag, Juni 21, Juli 5,

> W. WOLTERS, Praes. C. BOLTE, Sekr.

ORDER OF PHOENIX.

Beretania and Fort streets, every ter see if you can, like many others, Thursday evening at 1:30 0 clock. FRANK MUKRAY. Secretary.

Fort, every Friday

Germany is even willing to go Britain Would Starve farther. The same privilege will be Civilian Population. accorded to a number of neutral pas- "England has declared openly that senger ships which the imperial gov- one of the principal objects of her ernment consents to seeing placed un- maritime campaign is to bring about der the protection of the American a stoppage of the commerce in food flag and, should the number of such supplies, via the ports of neutral navessels available prove inadequate to tions, consigned to the Germanic civit. front 600 yards long, was made yesterthe demands of the traffic, then four ian population. Germany was given day. hostile ships may, by the terms of the the choice of perishing by starvation note, be brought under the American or relinquishing her independence. flag, to ply between North America and Europe, governed by the same conditions as those applied to American very existence. For the sake of per-

Seeks Protection of Neutrals. "Since the treaty of 1785 between the Kingdom of Prussia and the United States," says the note in part, "Germany and America always have been united in a struggle for the protection of the seas, for the protection of peaceable trade and for the protection of neutrals. They jointly assented to the ity. abolishment of the right of capture at Lusitania's Cargo

sea by belligerents." The reference here is to the willingness of the American and German delegates to The Hague conference to ardy of noncombatant lives the methsee such a provision incorporated into the body of international law. England, as the greatest maritime power, refused to agree.

"Germany," continues the note, "always has been tenacious in her effort peaceful ship, in the pursuit of their to conduct war by military rules, in legitimate errands, whether under order that civilians may be spared, their own flag or that of a belligerent. and at the termination of the present it was reasonable to expect that, on As for the other fundamental postu- war, Germany is hopeful that conven- account of the size of the Lusitania.

"America knows that Germany's ad-been used to rob German mothers and versaries have sought the destruction children of their breadwinners.

The execution that the Lusitania was of the life of the Germanic nations "A spirit of friendship between the more than they have sought the de-imperial government and the governace of the official denials made by struction of their armed forces, and ment of the United States always has United States customs officers who that they have endeavored to accom-been existent and Germany continues searched her just prior to her departure, but responsibility for the loss of American lives resulting from her destruction is placed on British policy.

The note opens with assurances that the imperial government will be glad to instruct its commanders of submarines to let American passenger ships, bound on legitimate errands, pass undisturbed. In sea doing Germany will that they have endeavored to accom-been existent and Germany continues policy and ready to de everything within her powdisregarding all rights of internationaler to prevent jeopardizing the lives of Americans."

From the bottom of the deepest hole in the sea to the top of the highest mountain on the land there is a distance of 61,090 feet.

Consul Felix S. S. Johnson reports

[Associated Press by Federal Wireless] EL PASO, Tex., July 10 .- Rumors that the prosecution of Gen. Huerta, on charges of conspiracy to violate inciting a revolution against the govi his prospective father-in-law. ernment of a friendly country, would be dropped, found no confirmation yesterday in the orderly sequence of formal procedure. Arraigned for a preliminary hearing, Huerta waived examination, and, in forfeit of \$14,000 bonds, was held for trial. He was removed as a federal prisoner to Fort

HOW YOU MAY THROW AWAY YOUR GLASSES

The statement is made that thouands wear eyeglasses who do not really need them. If you are one of these unfortunates, then these glasses may be ruining your eyes instead of helping them. Thousands who wear these "windows" may prove for themselves that they can dispense with glasses if they will get the following prescription filled at once: Go to any active drug store and get a bottle o Optona; fill a two-ounce bottle with warm water and drop in one Optona tablet. With this harmless liquid solu tion bathe the eyes two to four times daily, and you are likely to be aston ished at the results right from the start. Many who have been told that they have astigmatism, eye-strain cataract, sore eyelids, weak eyes, conjunctivitis and other eye disorders, report wonderful benefits from the use or this prescription. Get this prescription filled and use it; you may so strengthen your eyes that glasses will not be necessary. Thousands who are blind, or nearly so, or who wear glasses would never have required them if they had cared for their eyes in time. Save your eyes before it is too late: Do not become one of those victims of HONOLULU LODGE NO. 1, MODERN neglect. Eyeglasses are only like crutches and every few years they must be changed to fit the ever-in Will meet at their home, corner creasing weakened condition, so bet CHARLES HUSTACE, JR., Leader. eyes through the prescription here given.-Adv.

HONOLULU LODGE, 616, B. P. O. E. Women voters defeated a proposimeets in their hall, tion to erect a new \$175,000 city hall on King St., near in Mount Vernon, N. Y.

evening. Visiting Miss Olive Starr of Woodfield, Ohio, brothers are cor was shot and killed in the home of dially invited to at Ernest Zogg, at Wellsburg, W. Va., where she was visiting, by Thomas J. McCARTHY, E.R Herbert, of Follonsbee, W. Va., who H. DUNSHEE, Ser then k...ed himself.

ALLIES BITE INTO GERMAN TRENCHES.

LONDON, Eng., July 10.-The capture by the British of six lines of German trenches north of Ypres, with an advance of 200 yards, as reported yesterday in the official French bulletin, is ccaffrmed today in a telegram from Field Marshal French, who adds that in the bombardment of the trenches which preceded the British charge, have suffered very heavy losses.

the Germans were afterward found to At the base of the Vosges mountains in Alsace the French night bulletin reports that a gain of 70 yards, on a

The French captured 800 prisoners.

LONDON BANKS TAKE "Our enemies are warring on us without mercy. We are defending our NEW BRITISH WAR LOAN.

LONDON, Eng., July 10.—Three of manent peace, we have been forced the strongest banks of the city anto adopt submarine warfare, in order nounced today that they have subto meet the intentions of our enemies scribed for \$310,000,000 of the new and their methods, adopted in contra- war loan. Lombard street bankers as a whole have decided to subscribe to "It is our duty to exert all the pow- a billion and a quarter."

mans, and were we derelict in this KITCHENER WANITS MORE duty we should be guilty of a viola- MEN AND MUNITIONS.

er we possess to save the lives of Ger-

with norrible clearness to what jeop-

chantmen have been ordered to ram

submarines. If the submarine that en-

countered the Lusitania had waited

"According to previous experience,

for the passengers and crew to take

to the boats, it would have meant the

sure destruction of the submarine.

munitions she carried would have

Chicago by a Kingston (Canada)

merchant for 80,000 pounds of Amer-

lost 6,650 acres of land by sea ero-

sion, and has reclaimed 48,000 acres,

mainly through material brought down

The Bedouin marriage ceremony

consists of the bridegroom killing a

of the enemy lead. Their mer-

Sealed Her Doom.

tion of the highest dictates of human-LONDON, Eng., July 10.-Lord Kitchener, secretary of state for war, in a public speech delivered at the Guild hall last night launched a new The less of the Lusitania shows recruiting campaign.

"There is an important need for men, material and money," he said. "Britain today stands stronger than when the war broke out, but the war the time. I'll bet a nickel that he will make them wish to see more of is by no means won and the situation faced by the nation is still serious."

NAVY PROMOTIONS FOLLOW RETIREMENTS

[Associated Press by Federal W'reless] armed merch ntships are, by estab-lished usage and well-grounded interional faw, immune from attack "In such an accomplishment, Ger- explosives in her cargo dissipated this Utah and Capt. Herbert O. Dunn of the their commands, to await their assignments as rear-admirals.

Capt. Gleaves will be appointed July 11, on the retirement of Rear-admiral C. B. T. Moore, now stationed at Pearl Harbor, Hawaii, and Capt. Dunn will be appointed August 6, on the retirement of Rear-admiral Charles J. Badger, lately in command of the Atlantic

Capt. Thomas Snowden, now commandant of the Portsmouth navy yard, New Hampshire, will succeed Capt. Dunn in command of the Wyoming, highest mountain on the land there is and Capt. Douglas E. Dismukes, now stationed in the Canal Zone, will suc-Consul Felix S. S. Johnson reports ceed Capt. Gleaves in command of the that an order has just been sent to Utah.

In Korea widows never remarry Even though they have been married In the last 38 years England has only a month they must not take a second husband.

The first half pint of milk at a milking contained only 1.07 per cent of cream, while the last half pint contained 10.36 per cent.

Avalanches are being prevented in sheep and spilling some of the blood the Alps by the erection of a system the neutrality of the United States by in sand on the floor of the house of of snow-retaining walls in the known Me for the governor, Bill. tracks of these movements.

HAWAII AT THE FAIR-LETTER FROM PETE TO BILL

San Francisco, June 30, 1915.

"Gwan," said Jack, "that's the same the screen. old staff you're always giving me. I The old maids from the New Engdon't think you know how to write a land states and from Chicago just love

That made me hot under the collar. So I told Jack:

ter. I'll write it today and I'll tell the lot of curios. And I won't be surprised folks at home what's doing here. And if they kidnap the Duke and a few of I guess I can tell it as well as you or his pals. Taylor, or John Effinger, or Horse Power Wood, or anybody else."

about Effinger and his silk hat. Yes, knew nothing about the islands have John wears one of them tall boys now become curious and you hear them and is as full of official dignity as the talking of the "beautiful singing" they rest of them. The funny thing about hear at the Hawaiian building and in it is that John now walks about with the Palace of Horticulture. that John is delivering the goods.

at the building the other day when an the California building, but that is to old lady from New Hampshire-I be expected. think it was from that state—came in and tackled our hero with the tall lid, stunts like that Hawaiian fete, pulled "Do you keep any curios or souven- off a few weeks ago. That is the sort

irs to give away?" she asked. "No madam," answered John, "but if you will give me your name and address we will send you a catalogue them, but that is not the stunt needed. from Honolulu."

Which goes to show that despite all does a good business this year.

I met J. Walter Doyle a few days ago walking besides a gentleman who well enough. Somebody ought to stir was being wheeled about in a chair. They entered one of the exhibition palaces-I think it was the Food Prod- nity to put the islands on the tourist ucts-and I followed, because I want- map for keeps, and no opportunity ed to speak to Jack. I caught up with should be overlooked. Get busy there them and after speaking my little in Honolulu, Bill, and see that you piece was about to leave, when Jack get results here at the exposition. If

Governor.

Sure enough, it was the Governor of Hawaii-no, it was the governor; it was Mr. Lucius E. Pinkham.

The time before that that I had seen the Governor was when he was making a speech to a few thousand people crowded together before the Hawaiian building when Hawaii celebrated its day. Then he wore the regulation silk hat and all that sort of a thing.

"Why, Governor, where is the silk hat and how does it happen that you are away from the official bunch of glad handers?"I asked. "Well, you see, I just thought 1

would like to forget that I am the Governor and see the Exposition in the role of Mr. Pinkham," he explained. deal of the big show as long as he permits the regular committee to drag him around, so he steals away in a wheel chair and while he high hatted crowd is looking for him, is really having a good time. Incidentally when he gets back to Honolulu, he will know what the exposition is all about. Say, all of the visitors who come to every package.-Adv.

the exposition want to see the little fishes. Some of them are anxious to Say, I riet Jack Doyle at the Hawai- see Duke and some of the other lads ian building today. I told him that I who can do a few aquatic stunts, so was thinking about writing you a let- they pile into the little theater and watch the pictures as they flicker on

to see these pictures. I'll bet you will see a lot of them at Walkiki during the next year. And I'll also bet that "You just see if I don't write a let- John Effinger will sell each of them a

I want to say that Hawaii has been placed on the map here at the expo-Say, I guess I had better tell you sition. People from the East who

a frozen face. I guess he is afraid No effort is apparently being made that the tile will topple off and his to check the number of visitors who face will crack if he smiles. But at come to our building, but I am certain that we are holding pretty close to John had just got in the job down the lead. Of course more people go to

What is needed here is a few more of thing that interests people here. Of course they will all turn out and grab a sandwich if you give it to Let them see some of the boys in action; give them a bit of the wonderful his dignity and a tall sky piece, John local color of Hawaii; let them hear is looking out for number one all of our music and have things doing that

Hawaii is doing quite well, but not 'em up a bit and tell him to get things moving. This is the grand opportuyou get the right kind of dope work-

"Say, Pete, I want you to meet the ing here it will mean more tourists and more prosperity to Hawaii. guess that will be about all.

If the Star-Bulletin wishes to print this letter they may do so and it won't cost them a cent. P.

Easy Matter to Exterminate These Fifthy Pests.

Even a feeble imagination can think of the germs the cockroach must bring as it crawls around the kitchen and pantry, contaminating and spoiling food Now is the time to kill off the So you see, old top, your governor cockroaches and free your home from is a regular fellow after all. He has the repulsive insects. A dozen cocklearned that he cannot see a great roaches killed now is better than killing hundreds later.

A two-ounce box of Stearns Electric Paste, which you can get for 25 cents from any druggist, will rid your home of cockroaches or water bugs. It is much better than powders, as it can not blow away and get into the food. Easy to use and an absolute exterminator. Directions in 15 languages in

iels favors a large program and it is believed that President Wilson ap-

> THIN FOLKS WHO WOULD BE FAT

Increase in Weight Ten Pounds or More.

A Physician's Advice.

"I'd certainly give most anything stay that way," declares every excessively thin man or woman. Such a result is not impossible, despite past failures. Thin people are victims of mal-nutritien, a condition which prevents the fatty elements of food from being taken up by the blood as they are when the powers of nutrition are normal. Instead of getting into the blood, all the fat and flesh producing elements stay in the intestines until they pass from the body as waste.

To correct this condition and to produce a healthy normal, amount of fat the nutritive processes must be artificially supplied with the power which nature has denied them. This can best be accomplished by eating a Sargol tablet with every meal, Sargol is a scientific combination of six of the best strength-giving, fat-producing elements known to the medical profession. Taken with meals, it mixes with the food and turns the sugars and starches into rich, ripe nourishment for the tissues and blood and its rapid effect is remarkable. Reported gains of from ten to twentyfive pounds in a single month are by no means infrequent. Yet its action is perfectly natural and absolutely harmless.

Caution:-While Sargol has produced remarkable results in the treatment of nervous indigestion and general stomach disorders, it should not, owing to its remarkable flesh producing effect, be used by those who are not willing to increase their weight

For sale by Benson, Smith & Co., Chambers Drug Co., and Hollister Drug Co .- advertisement.

TO CURE A GOLD IN ONE DAY Take Laxative Bromo Quinine Tablets. All druggists refund the money if it fails to cure. E. W. Grove's signature is ca each box

PARIS MEDICINE DO. 4. Louis U. & &



PURPOSES OF THE COURSE:-(1) To increase returns for the retailer who now advertises. (2) To show the non-advertising retailer how he can lower his prices, yet increase his profits. (3) To suggest to the jobber and manufacturer a cautious method to create demand and increase good-will. (4) To prepare the person with latent advertising ability for a place in this new "profession."

This course, when delivered personally to a class of stu-

dents, costs \$15. It is equivalent to a correspondence course which costs \$95. . The entire 90 lessons will be given exclusively with this newspaper free of charge.

CHAPTER XXIX. How Much Should a Retailer Spend?

This problem of how much to spend is all important. Of course, the answer must depend upon the kind of store and the class of clientele. It must also depend on the volume of business and margin of profit.

In a specialty store, for instance, it is not too much to appropriate 5 % for advertising, based on the total volume of sales. For instance, you had a store doing \$100,000 worth of business per year in a specialty line. You could well afford to pay \$5000 a year for its advertising. And if you were doing half a million, you could afford to pay \$25,000 a year for advertising. This principle covers all specialty stores in furniture and women's apparel. Also it holds true in regard to instalment

But, when you come to groceries, there the advertising could not be 5%. The margin is so small that 5% expense in advertising would probably cause the year to show a loss rather than a profit. In fact, the usual big grocery retailer who does seek to reach the public through newspaper advertising, has to keep his advertising appropriation down around 2 or 21/2%. So, if he does \$100,000 worth of business, his advertising would probably cost \$2000 or \$2500.

This, however, may vary, even with grocery stores, if they have other departments in connection with them which will yield sufficient profit to warrant an additional advertising expense. A store which deals in liquors and drugs in addition to groceries, may be able to spend 3 to 4% on advertising, while a big store selling only groceries might not. The reason is that the profit on liquors and drugs is great enough to swallow up some of the expense involved in the extra advertising of the store which carries long-margin merchandise in addition to groceries.

The healthiest sign in connection with any retail store is an increase in business and a decrease in advertising expense. The proportionate advertising expense may decrease as the volume of business increases—if the advertising has both selling value and also that subtler value of confidence-creation which builds up a clientele. This is illustrated by the fact that in one city a department store was doing \$3,000,000 worth of business on an expenditure of 21/2%. The "copy" was written by a certain advertising manager, who changed his position. He went down the street to another department store which had to spend 4% of its revenue on advertising. But this department store No. 2 continued to spend 4%, even though the advertising was now directed by that same man who has been able to get the business for the other store on an expenditure of 21/2%. The reason was that the public had more faith in the announcements of store No. 1. Therefore, each inch of space pulled more trade than did that of store No. 2. And so, though No. 1 used more advertising than No. 2, the expense on a percentage basis was only 21/2% in the first case and 4% in the other.